

9679.4, Portable Fire Extinguisher and Kitchen Hood Fire Suppression  
System Inspecting, Testing and Repair Services

Approval Copy

ACTION  
13.1

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

February 9, 2021

MEMORANDUM

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More

APPROVED BY BOARD

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services: now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

|           |   |           |
|-----------|---|-----------|
| 027.18.B3 | Bleacher Inspection, Installation, Maintenance & Repair<br>Service—Extension<br>Responsible Office: Division of Maintenance and Operations  |           |
|           | <u>Awardees</u> (See note on page 5)<br>Modern Door & Equipment Sales, Inc., White Plains, Maryland<br>TJ Distributors, Inc., Forest Hill, Maryland   |           |
|           | Total   | \$ 60,000 |
| 08149-CDW | Technology Solutions Contract<br>Responsible Office: Department of Infrastructure and Operations  |           |
|           | <u>Awardee</u><br>iboss, Inc., Boston, Massachusetts  | \$384,675 |
| 1063.6    | Speech Language Services for Students with Disabilities<br>Responsible Office: Office of Special Education  |           |
|           | <u>Awardees</u> (See note on page 5)<br>Advanced Medical Personnel Services, Inc., Port Orange, Florida<br>Cross Country Staffing, Inc., Boca Raton, Florida<br>Cumberland Therapy Services, LLC, Lafayette, Colorado<br>EBS Healthcare, Inc., West Chester, Pennsylvania<br>Invo Healthcare Associates, LLC, Jamison, Pennsylvania |           |



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|--------|--|---------------|
|        | National Speech Language Therapy Center,* Bethesda, Maryland               |               |
|        | Speech Rehab Services, LLC,* Boca Raton, Florida                           |               |
|        | The Therapy Spot, LLC,* Pikesville, Maryland                               |               |
|        | Therapia Staffing, LLC, Coral Springs, Florida                             |               |
|        | Virtus et Scientia, LLC,* Lanham, Maryland                                 |               |
|        | Total  | \$125,000     |
| 1142.7 | Miscellaneous Business Forms—Extension                                     |               |
|        | Responsible Office: Department of Infrastructure and Operations            |               |
|        | <u>Awardees</u>  |               |
|        | Foremost Graphic Communications, Inc., Gaithersburg, Maryland              | \$ 3,000      |
|        | Maryland Business Forms, Inc., Glyndon, Maryland                           | 5,927         |
|        | RR Donnelley & Sons Company, Chicago, Illinois                             | <u>18,134</u> |
|        | (Local Affiliate: Fairfax, Virginia)                                       |               |
|        | Total  | \$ 27,061     |
| 4397.1 | DAR Constitution Hall for Graduation Ceremonies—Extension                  |               |
|        | Responsible Office: Office of Teaching, Learning, and Schools              |               |
|        | <u>Awardee</u>   |               |
|        | National Society Daughters of the American Revolution,<br>Washington, D.C. | \$ 51,200     |
| 4403.1 | STEM Programs  |               |
|        | Responsible Office: Office of Teaching, Learning, and Schools              |               |
|        | <u>Awardee</u>   |               |
|        | MOCO KIDSCO, Inc., Bethesda, Maryland                                      | \$125,000     |
| 4449.1 | Coaching in Early Childhood Initiative—Extension                           |               |
|        | Responsible Office: Department of Special Education Services               |               |
|        | <u>Awardee</u>   |               |
|        | Sheldon and Rush, LLC, Morganton, North Carolina                           | \$ 58,000     |
| 4503.1 | Crisis Prevention and Intervention Services—Extension                      |               |
|        | Responsible Office: Office of Student and Family Support<br>and Engagement |               |
|        | <u>Awardee</u>   |               |
|        | EveryMind, Inc., Rockville, Maryland                                       | \$ 40,000     |



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| 4554.1 | Electrical Pre-Apprenticeship Program<br>Responsible Office: Department of College and Career Readiness<br>and Districtwide Programs     |            |
|        | <u>Awardee</u><br>Independent Electrical Contractors, Inc., Laurel, Maryland   | \$ 73,000  |
| 4886.2 | Enhance and Expand the Interactive Boundary Explorer<br>Tool—Extension<br>Responsible Office: Department of Communications               |            |
|        | <u>Awardee</u><br>WXY architecture + design, New York, New York  | \$278,600  |
| 4899.1 | UMBC for Graduation Ceremonies<br>Responsible Office: Office of Teaching, Learning, and Schools  |            |
|        | <u>Awardee</u><br>University of Maryland Baltimore County, Baltimore, Maryland   | \$144,000  |
| 7115.8 | Early Childhood Equipment and Supplies<br>Responsible Office: Office of Teaching, Learning, and Schools                                  |            |
|        | <u>Awardee</u><br>Kaplan Early Learning Company, Lewisville, North Carolina  | \$150,000  |
| 8003.1 | Head Start Grocery Distribution—Extension<br>Responsible Office: Division of Early Childhood Programs<br>and Services                    |            |
|        | <u>Awardee</u><br>Ridgewells, Inc., Bethesda, Maryland   | \$ 120,000 |
| 9161.5 | Field Renovation at Various Facilities—Extension<br>Responsible Office: Division of Design and Construction                              |            |
|        | <u>Awardee</u><br>Walker Willis Corporation,* Sandy Spring, Maryland   | \$400,000  |
| 9182.8 | Concrete Removal and Replacement at Various<br>Facilities—Extension<br>Responsible Office: Division of Design and Construction           |            |
|        | <u>Awardees</u> (See note on page 5)<br>D&F Construction, Inc.,* Forestville, Maryland<br>E&R Services, Inc.,* Lanham, Maryland<br>Total | \$500,000  |



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|--------|---|-----------|
| 9215.2 | Athletic Field Maintenance – Artificial Turf at Various Locations<br>Responsible Office: Department of Facilities Management  |           |
|        | <u>Awardee</u><br>Gold Standard Consulting, LLC, Exton, Pennsylvania  | \$150,000 |
| 9216.1 | Graduation Yard Signs<br>Responsible Office: Department of Materials Management/EGPS  |           |
|        | <u>Awardee</u><br>Timsco Graphics, Inc., Temple Hills, Maryland   | \$ 52,000 |
| 9300.6 | Chain Link Fencing, Gates, Backstops and Other Miscellaneous<br>Fencing at Various Facilities—Extension<br>Responsible Office: Division of Design and Construction  |           |
|        | <u>Awardee</u><br>Hercules Fence of Maryland, LC, Jessup, Maryland  | \$300,000 |
| 9450.2 | HVAC Pipe Insulation Replacement at Various<br>Locations—Extension<br>Responsible Office: Division of Maintenance and Operations  |           |
|        | <u>Awardees</u> (See note on page 5)<br>Goel Services, Inc.,* Washington, D.C.<br>Southern Insulation, Inc., Hyattsville, Maryland<br>Total   | \$950,000 |
| 9679.4 | Portable Fire Extinguisher and Kitchen Hood Fire Suppression<br>System Inspection, Testing and Repair Services<br>Responsible Office: Division of Design and Construction   |           |
|        | <u>Awardee</u><br>Multicorp Fire Protection Services, LLC, Columbia, Maryland   | \$100,000 |
| 9746.1 | On Call Plumbing Contractor Services at Various<br>Facilities—Extension<br>Responsible Office: Division of Design and Construction  |           |
|        | <u>Awardees</u> (See note on page 5)<br>Joseph Heil Company, Inc.,* Jessup, Maryland<br>JPG Plumbing Services, Inc., Jessup, Maryland<br>RSC Electrical & Mechanical Contractors, Inc.,*<br>Landover, Maryland<br>Total | \$500,000 |



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| 9753.1                                       | Public Safety Radio Amplification System Inspection/Testing<br>and Service/Repair<br>Responsible Office: Division of Design and Construction |             |
|  | <u>Awardee</u><br>Lord & Company Technologies, Inc., Manassas, Virginia  | \$156,000   |
| TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE |  | \$4,744,536 |

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:MBM:DGT:EM:ESD:amd

Attachment



**Bid Activity Report**  
**February 9, 2021**

| BID No.   | BID NAME  | No. of Vendors Mailed                     | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|-----------|---|---|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 027.18.B3 | Bleacher Inspection, Installation, Maintenance & Repair Service—Extension | N/A Howard County Public Schools Contract |                        |                            |                                |                           |                                    |
| 08149-CDW | Technology Solutions Contract   | N/A Sourcewell Contract                   |                        |                            |                                |                           |                                    |
| 1063.6    | Speech Language Services for Students with Disabilities                   | 41  | 7                      | 23                         | 10                             | 10                        | 3                                  |
| 1142.7    | Miscellaneous Business Forms—Extension                                    | 5   | 0                      | 3                          | 0                              | 3                         | 0                                  |
| 4397.1    | DAR Constitution Hall for Graduation Ceremonies—Extension                 | N/A                                       |                        |                            |                                |                           |                                    |
| 4403.1    | STEM Programs   | 3   | 0                      | 5                          | 0                              | 1                         | 0                                  |
| 4449.1    | Coaching in Early Childhood Initiative—Extension                          | N/A                                       |                        |                            |                                |                           |                                    |
| 4503.1    | Crisis Prevention and Intervention Services—Extension                     | N/A                                       |                        |                            |                                |                           |                                    |
| 4554.1    | Electric Pre-Apprenticeship Program                                       | N/A                                       |                        |                            |                                |                           |                                    |
| 4886.2    | Enhance and Expand the Interactive Boundary Explorer Tool—Extension       | N/A                                       |                        |                            |                                |                           |                                    |
| 4899.1    | UMBC for Graduation Ceremonies  | N/A                                       |                        |                            |                                |                           |                                    |
| 7115.8    | Early Childhood Equipment and Supplies                                    | 24  | 7                      | 11                         | 1                              | 1                         | 0                                  |
| 8003.1    | Head Start Grocery Distribution—Extension                                 | N/A                                       |                        |                            |                                |                           |                                    |
| 9161.5    | Field Renovation at Various Facilities—Extension                          | 29  | 5                      | 1                          | 0                              | 1                         | 1                                  |



Bid Activity Report  
February 9, 2021

| BID No. | BID NAME  | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|---|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 9182.8  | Concrete Removal and Replacement at Various Facilities—Extension  | 29                    | 16                     | 8                          | 6                              | 2                         | 0                                  |
| 9215.2  | Athletic Field Maintenance - Artificial Turf at Various Locations   | 5                     | 0                      | 5                          | 0                              | 1                         | 0                                  |
| 9216.1  | Graduation Yard Signs   | 19                    | 10                     | 19                         | 10                             | 1                         | 0                                  |
| 9300.6  | Chain Link Fencing, Gates, Backstops and Other Miscellaneous Fencing at Various Facilities—Extension        | 22                    | 2                      | 2                          | 0                              | 1                         | 0                                  |
| 9450.2  | HVAC Pipe Insulation Replacement at Various Locations—Extension   | 15                    | 5                      | 2                          | 1                              | 2                         | 1                                  |
| 9679.4  | Portable Fire Extinguisher and Kitchen Hood Fire Suppression System Inspection, Testing and Repair Services | 29                    | 9                      | 4                          | 1                              | 1                         | 0                                  |
| 9746.1  | On Call Plumbing Contractor Services at Various Facilities—Extension  | 8                     | 2                      | 6                          | 2                              | 3                         | 2                                  |
| 9753.1  | Public Safety Radio Amplification System Inspection/Testing and Service/Repair                              | 15                    | 0                      | 3                          | 0                              | 1                         | 0                                  |